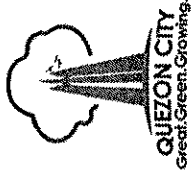


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Lungsod Quezon
PROCUREMENT DEPARTMENT

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BAC RESOLUTION NO. 23-027
Series of 2023

A RESOLUTION ON THE RECOMMENDATION TO AWARD TO PHILIPPINES
INSIGHTASIA, INC. FOR THE CONSULTANCY SERVICES FOR THE QUEZON CITY
BUSINESS ECOSYSTEM RESEARCH

WHEREAS, a Request for Expression of Interest was posted in the PHILGEPS, Quezon City website and at conspicuous places of Quezon City Hall Complex premises for the public bidding of the **CONSULTANCY SERVICES FOR THE QUEZON CITY BUSINESS ECOSYSTEM RESEARCH** with project number **CONSUL-23-001**;

WHEREAS, the Approved Budget for the Contract (ABC) is in the total amount of Two Million Pesos (Php 2,000,000.00);

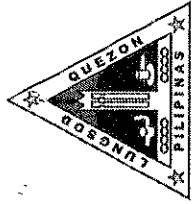
WHEREAS, two (2) prospective consultants responded to the Request for Expression of Interest and obtained eligibility documents within the scheduled issuance period, namely:

1. Acquisition Apps, Inc.; and
2. Philippines InsightAsia, Inc.

WHEREAS, the Bids and Awards Committee (BAC) conducted an opening of eligibility proposals from the said Consultants on June 7, 2023 for consulting services pursuant to Section 24.4.1 Rule VIII of the 2016 Revised IRR of R.A. 9184;

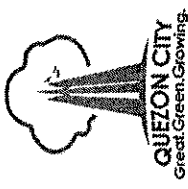
WHEREAS, the Consultants' eligibility proposals had undergone the preliminary assessment and shortlisting process pursuant to Section 24.4.2 Rule VIII and Section 30.1 Rule IX of the 2016 Revised IRR of R.A. 9184, the result of which are as follows:

Name of Firm	Acquisition Apps, Inc.	Philippines InsightAsia, Inc.
PARTICULARS		
A. Eligibility Documents		
Class "A" Documents		
a. Philgeps Registration	Complied	Complied
b. SEC Registration	Complied	Complied
c. Mayor's Permit	Complied	Complied
d. Tax Clearance	Complied	Complied
e. Audited Financial Statement	Complied	Complied
B. Technical Documents		
Class "B" Documents		



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a. Statement of ongoing and completed projects including contracts awarded but not yet started, if any, whether similar or not similar in nature.	Complied	Complied
b. Statement of the consultant specifying its nationality and confirming that those who will actually perform the service are registered professionals.	Complied	Complied
Class "B" Documents		
Joint Venture Agreement (JVA)	N/A	N/A
C. Shortlisting Evaluation Process		
a. Applicable Experience of the Consultant (40%)	37%	33%
b. Qualification of Personnel (40%)	30%	30%
c. Current Workload relative to capacity (20%)	14%	13%
Total Score: 100	81%	76%
REMARKS:	Passed the shortlisting process	Passed the shortlisting process

WHEREAS, based on the results of the shortlisting evaluation on the two (2) prospective Consultants, Acquisition Apps, Inc. and Philippines InsightAsia, Inc. obtained passing scores of **81%** and **76%** respectively;

WHEREAS, the Technical Working Group (TWG) recommended to the BAC the qualifications of Acquisition Apps, Inc. and Philippines InsightAsia, Inc. in the shortlisting process for the Consultancy Services for the Quezon City Business Ecosystem Research;

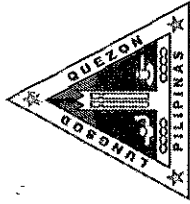
WHEREAS, the BAC confirmed and approved the recommendation of the Technical Working Group (TWG) for the qualifications of Acquisition Apps, Inc. and Philippines InsightAsia, Inc., in the shortlisting process for Consultancy Services for the Quezon City Business Ecosystem Research.

WHEREAS, the Shortlisted consultants were notified for the submission of their technical proposals that was opened on 13 July 2023;

WHEREAS, Acquisition Apps, Inc. was declared failed due to the following reasons:

- Non-Compliance with the Technical Proposal Forms – Absence of TPF 8. Activity (Work) Schedule.
- The submitted Authority of Signatory and Omnibus Sworn Statement were not original.
- The attached IDs of two proposed professional staff were expired.

WHEREAS, only Philippines InsightAsia, Inc. complied with all the requirements and was subjected for detailed technical evaluation;

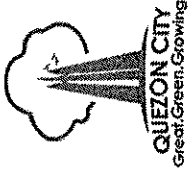


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WHEREAS, the TWG conducted a detailed evaluation on the technical bid proposal of Philippines InsightAsia, Inc. based on the following criteria (Quality-Cost Based Evaluation) as stated in the Terms of Reference:

- 30% - Financial Proposal
- 70% - Technical Proposal
 - (50% - Quality of personnel to be assigned to the project)
 - (40% - Experience and capability of the consultant)
 - (10% - Plan of approach and Methodology)

WHEREAS, the following are the result of the detailed evaluation of the technical proposal submitted by Philippines InsightAsia, Inc.;

Name of Bidders	Quality of personnel to be assigned to the project (50%)	Experience and capability of the consultant (40%)	Plan of approach and methodology (10%)	Total Score	Remarks
Philippines InsightAsia, Inc.	50%	32%	10%	92%	Passed the detailed evaluation on the technical proposal subject to further evaluation of financial component of bid proposal

WHEREAS, based on the results of the evaluation, Philippines InsightAsia, Inc. obtained a passing score of **92%** using the Quality-Cost Based Evaluation;

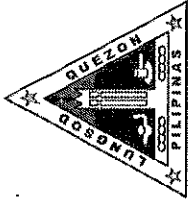
WHEREAS, the TWG recommended to the BAC for the opening of the financial proposal of Philippines InsightAsia, Inc. for Consultancy Services for the Quezon City Business Ecosystem Research for the purpose of completing the Quality-Cost based evaluation procedure for this consultancy services pursuant to Sec. 33.2.1 b) Rule IX of the 2016 Revised IRR of R.A. 9184;

WHEREAS, the BAC confirmed and approved the recommendation of the Technical Working Group (TWG) for the opening of the financial proposal of Philippines InsightAsia, Inc. for the public bidding of Consultancy Services for the Quezon City Business Ecosystem Research for the purpose of completing the Quality-Cost based evaluation procedure for this consultancy services pursuant to Sec. 33.2.1 b) Rule IX of the 2016 Revised IRR of R.A. 9184.

WHEREAS, the shortlisted Consultant's financial proposal was opened on August 10, 2023 and the result of which is presented below:

Name of the Firm	Bid Amount
Philippines InsightAsia, Inc.	Php 1,999,200.00

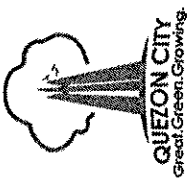
WHEREAS, as stated in the Terms of Reference for the bidding of this consultancy service, the bid proposals of the prospective Consultants shall be evaluated using the Quality-Cost Based Evaluation. The Technical proposal shall be given a weight of 70% whereas the financial proposal shall be given a weight of 30%.



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WHEREAS, the TWG computed the rating of each financial proposal in the following manner:

- The Firm/Consultant with the lowest bid price proposal gets 100 points; and
- The score of the other Firm/Consultant will be computed using the formula:

$$SF = 100 \times FI/F$$

Where:

SF = Financial Score

FI = Lowest Financial Proposal

F = Financial Proposal under consideration

Name of the Firm	Financial Proposal	Bid	Financial Score
Philippines InsightAsia, Inc.	Php 1,999,200.00		100 pts.

WHEREAS, in order to obtain the total score for the Technical and Financial Proposals of the Prospective Consultants the Technical Working Group (TWG) used the Formula $S = St \times T\% + Sf \times F\%$.

Where:

S = is the Total Score;

St = is the Technical Score;

Sf = is the Financial Score;

T = is the weight given to the Technical Proposal; and

F = is the weight given to the Financial Proposal.

WHEREAS, the Final computation of Score for the Technical and Bid Proposals of the prospective Consultants are as follows:

TECHNICAL PROPOSAL

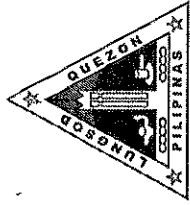
Firm	Average Score		Weight		Weighted Score
Philippines InsightAsia, Inc.	92	x	70%	=	64.4

FINANCIAL PROPOSAL

Firm	Average Score		Weight		Weighted Score
Philippines InsightAsia, Inc.	100	x	30%	=	30

TOTAL TECHNICAL AND FINANCIAL SCORE

Firm	Technical Weighted Score	Financial Weighted Score	Total Weighted Score
Philippines InsightAsia, Inc.	64.4	30	94.4%



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WHEREAS, pursuant to Sections 33 Rule X of the 2016 Revised IRR of R.A. 9184 the technical proposal and financial proposal submitted Philippines InsightAsia, Inc. emerged as the Single Rated Bid with a total rating/score of 94.4%;

WHEREAS, the TWG recommended to the BAC to declare Philippines InsightAsia, Inc. as the Single Rated Bid of the Consulting Services for the Quezon City Business Ecosystem Research.

WHEREAS, the TWG also recommended to the BAC to proceed with the negotiation with Philippines InsightAsia, Inc. (Single Rated Bid) pursuant to Sec. 33.2.5 of the 2016 Revised IRR of R.A. 9184 and to subject the said Consultant to post qualification process in accordance to Sec. 34, Rule X of the 2016 Revised IRR of R.A. 9184;

WHEREAS, for and in consideration of the foregoing premises, the BAC on Infrastructure and Consultancy Services is hereby resolved, to recommend to and for the approval of the City Mayor, as the Head of the Procuring Entity, to proceed with the negotiation with Philippines InsightAsia, Inc. pursuant to Sec. 33.2.5 of the 2016 Revised IRR of R.A. 9184 and to subject the said Consultant to post qualification process in accordance to Sec. 34, Rule X of the 2016 Revised IRR of R.A. 9184;

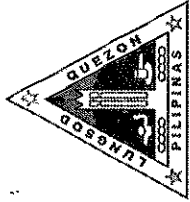
WHEREAS, as required under Sec. 34.2 Rule X of the Revised IRR of R.A. 9184, Philippines InsightAsia, Inc. submitted their latest income and business tax returns, and other appropriate licenses and permits required in the bidding documents;

WHEREAS, pursuant to Sec.34.3 Rule X of the Revised IRR of R.A. 9184, the Bids and Awards Committee (BAC) through the Technical Working Group (TWG) verified, validated and ascertained all statements made and documents submitted by Philippines InsightAsia, Inc. with the Single Rated Bid, such as but not limited to, Legal, Technical and Financial requirements;

WHEREAS, pursuant to Sec. 34.4 Rule X of the Revised IRR of R.A. 9184, upon confirmation and ascertainment of the Technical, Legal and Financial capability of Philippines InsightAsia, Inc. to fulfill the obligation for Consultancy Services for the Quezon City Business Ecosystem Research, the Bids and Awards Committee (BAC) through the Technical Working Group (TWG) to declare Philippines InsightAsia, Inc. as the Single Rated and Responsive Bid (SRRB) and award the contract to Philippines InsightAsia, Inc. for the consultancy service being bid out;

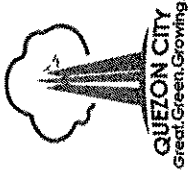
WHEREFORE, the Bids and Awards Committee (BAC), upon confirmation and ascertainment of the Technical, Legal and Financial capability of Philippines InsightAsia, Inc. to fulfill the obligation for Consultancy Services for the Quezon City Business Ecosystem Research, confirms and approves the recommendation of the Technical Working Group (TWG) to declare Philippines InsightAsia, Inc. as the Single Rated and Responsive Bid (SRRB) for the consultancy service being bid out; **FURTHER**, the Bids and Awards Committee (BAC) also confirms and approves the recommendation of the Technical Working Group (TWG) for the award of contract to Philippines InsightAsia, Inc. for the consultancy service being bid out; **FINALLY RESOLVED**, the Bids and Awards Committee (BAC) hereby recommends to the Head of the Procuring Entity (HOPE) to award the contract to Philippines InsightAsia, Inc. for the Consultancy Services for the Quezon City Business Ecosystem Research.

Signed by the members of the Bids and Awards Committee (BAC) on Infrastructure and Consultancy Services this SEP 15 2023, at Quezon City.



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BAC RESOLUTION NO. 23-026 - A RESOLUTION ON THE RECOMMENDATION TO AWARD TO PHILIPPINES INSIGHT ASIA, INC. FOR THE CONSULTANCY SERVICES FOR THE QUEZON CITY BUSINESS ECOSYSTEM RESEARCH

BAC MEMBERS	SIGNATURE
ARCH. LUCILLE H. CHUA	
ATTY. SHERRY R. GONZALVO	
RAMON T. ASPRER	
MARIAN C. ORAYANI	
JUAN MANUEL J. GATMAITAN	
ENGR. ISAGANI R. VERSOZA, JR.	

APPROVED BY:



HON. MA. JOSEFINA G. BELMONTE
City Mayor / Head of the Procuring Entity