



CONTRACT AGREEMENT

STARTUP QC PROGRAM MANAGEMENT (SHORTLISTING, MENTORING,
ACCELERATING AND OTHERS FOR STARTUP PROFESSIONAL AND STUDENTS
CATEGORY)
(LEIPO-25-EM-0200)

KNOW ALL MEN BY THESE PRESENTS:

This Agreement entered into by and between:

QUEZON CITY GOVERNMENT, a local government unit existing under the laws of the Philippines, represented herein by the Honorable **MA. JOSEFINA G. BELMONTE**, in her capacity as City Mayor, with office at Quezon City Hall Compound, Elliptical Road, Diliman, Quezon City, Metro Manila, and hereinafter referred to as the "CITY"

-and -

LAUNCHGARAGE INC., an entity duly organized and existing under and by virtue of the laws of the Republic of the Philippines with office address at Unit I-220, I-222 & I-223 2nd Floor, Industria, Circulo Verde, Calle Industria, Bagumbayan, Quezon City, herein represented by its Admin., **MR. LLOYD VENDELL T. CABACUNGAN**, hereinafter referred to as "SERVICE PROVIDER";

(CITY and SERVICE PROVIDER may be referred to individually as a "Party" and collectively, as "Parties.")

RECITAL

WHEREAS, the Bids and Awards Committee conducted a competitive bidding on 17 February 2025 for the project **STARTUP QC PROGRAM MANAGEMENT (SHORTLISTING, MENTORING, ACCELERATING AND OTHERS FOR STARTUP PROFESSIONAL AND STUDENTS CATEGORY)** under Project No. LEIPO-25-EM-0200 (the "Project").

WHEREAS, the **SERVICE PROVIDER** participated in the competitive bidding and was declared to be the Single Bid as Read;

WHEREAS, the **SERVICE PROVIDER** passed both the detailed evaluation and post qualification stages, and was declared as the Single Calculated and Responsive Bid;

WHEREAS, on MAR 21 2025, the Notice of Award was issued to the **SERVICE PROVIDER**;

NOW THEREFORE, for and in consideration of the foregoing premises and of the mutual covenants and undertakings hereinafter provided, the parties hereto agree, as they have hereby agreed, as follows:

Section 1. Scope of Work. Pursuant to and in accordance with the Contract Documents provided herein, the **SERVICE PROVIDER** undertakes to deliver to the **CITY** the deliverables and the scope of work required by the Project, the details of which are defined



under Section VI. Schedule of Requirements and Section VII. Technical Specifications of the Bidding Documents and under the Terms of Reference (TOR).

Section 2. Contract Documents. The following documents shall be read and deemed incorporated in this Agreement, viz.:

- (a) Invitation to Bid;
- (b) Instruction to Bidders;
- (c) Bid Data Sheet;
- (d) General Conditions of Contract;
- (e) Special Conditions of Contract;
- (f) Schedule of Requirements;
- (g) Technical Specifications;
- (h) Terms of Reference (TOR);
- (i) Supplemental Bid Bulletins, if any;
- (j) Bid Form;
- (k) Schedule of Prices;
- (l) Cost Derivation
- (l) Notice of Award;
- (m) Notice to Proceed;
- (n) Obligation Request (OBR);
- (o) Certificate of Availability of Fund (CAF);
- (p) Performance Security; and
- (q) Any and all other documents submitted to the CITY during the course of the procurement process.

The documents mentioned above shall be collectively referred to as "Contract Documents".

Section 3. Term. This Agreement shall be effective upon issuance of Notice to Proceed until **December 31, 2025**.

Section 4. Contract Price. In consideration of the complete and faithful supply and delivery of the deliverables and the performance of any and all obligations of the **SERVICE PROVIDER** under this Agreement, the **SERVICE PROVIDER** shall be paid the total amount of **TWO MILLION FIVE HUNDRED THOUSAND PESOS AND 00/100 ONLY (PHP2,500,000.00)** inclusive of the 12% Value Added Tax (VAT) (the "Contract Price").

Section 5. Terms of Payment. Payment to the **SUPPLIER** shall be based on the following:

PARTICULARS	WEIGHT
Program Design and Implementation Plan approved by the Local Economic Investment Promotions Office	15%
Assist the Program Committee in shortlisting three (3) business proposals for the grand prize -Submission of Report Re: Evaluation of Winners	15%
Accomplishment Report for the StartUp QC Program: Student Category	20%
Assist the Program Committee in shortlisting at least five (5) startup companies for the Professional Category (Phase 1) -Submission of Report Re: Evaluation of the Applicants	15%
Accomplishment Report for the Professional Category Mentorship (Phase 2)	20%



Accomplishment Report for the Professional Category Venture Accelerator (Phase 3)	15%
TOTAL	100%

The processing of payments will entail the approval by the CITY of the SERVICE PROVIDER's complete documentation and deliverables before invoices may be processed for payment. The CITY likewise reserves the right to validate billing/invoice before payment of fees.

Section 6. Price Adjustment. The Contract Price shall be fixed and there shall be no price adjustment and escalation for the duration of the Agreement until and unless there exists an extraordinary circumstance as may be determined by the National Economic Development Authority that may warrant an increase of the Contract Price in accordance with Section 61 of the Implementing Rules and Regulations of RA 9184, otherwise known as the Government Procurement Reform Act.

Section 7. Standard of Performance. Consistent with the TOR, the SERVICE PROVIDER shall perform the required services and carry out its obligations with all due diligence, efficiency and economy. It shall observe the highest degree of standards based on industry practice.

Section 8. Penalties. The SERVICE PROVIDER shall be liable for penalty for any breach of contract under all applicable laws, issuances and regulations.

Section 9. Liquidated Damages. It is understood and agreed that time is of the essence of this Agreement. In the event the SERVICE PROVIDER refuses or fails to completely supply and deliver to the CITY the requirements for the Project defined herein within the delivery schedule provided under Section 3 hereof at no fault of the CITY, the SERVICE PROVIDER shall be liable for liquidated damages in the amount equivalent to one tenth of one percent (1/10 of 1%) of the Contract Price for every day of delay until the Project is completely delivered; *Provided*, that, the total cumulative amount of liquidated damages shall not exceed ten percent (10%) of the Contract Price; *Provided*, further, that, once the cumulative amount of liquidated damages exceeds ten percent (10%) as provided herein, the CITY, in accordance with Section 68 of the IRR of R.A. 9184, may rescind or terminate this Agreement without prejudice to other remedies and other courses of action available to the CITY under this Agreement and pursuant to any and all applicable laws.

Section 10. Authority to Deduct Liquidated Damages. For purposes of assessment and enforcement of the liquidated damages provided under Section 9 hereof, the CITY, upon written notice to the SERVICE PROVIDER, is hereby authorized to deduct any amount due as liquidated damages from any amount due or may become due and owing to the SERVICE PROVIDER or from any and all bonds or securities posted by the SERVICE PROVIDER in favor of the CITY, at the option of the latter. It is hereby agreed and understood that the assessment of liquidated damages are cumulative and not alternative remedies of the CITY under this Agreement.

Section 11. Assignment and Sub-contracting. This Contract or any portions hereof shall not be assigned, transferred or ceded to any other party/ies without the written consent of the CITY. The SERVICE PROVIDER is further prohibited from sub-contracting any obligations in this contract to any other party.

Section 12. Representations and Warranties of the SERVICE PROVIDER. The SERVICE PROVIDER hereby represents and warrants to the CITY as follows:



- a. The **SERVICE PROVIDER** is an entity duly organized, validly existing and in good standing under the laws of the Republic of the Philippines.
- b. The **SERVICE PROVIDER** has full legal right, power and authority to carry on its present business, to own its properties and assets, and to execute and deliver this Agreement and all other documents executed, or required or necessary to be executed pursuant thereto, and to perform and observe the terms and conditions thereof.
- c. All appropriate and necessary corporate and legal actions have been taken by it to authorize the execution and delivery of this Agreement, and all other documents executed, or required or necessary to be executed pursuant thereto and the performance of all provisions, conditions, covenants, and other terms hereof and thereof, as well as all the transactions contemplated herein.
- d. This Agreement and all other documents executed, or required or necessary to be executed pursuant thereto, constitute, or when executed and delivered pursuant thereto, will constitute its legal, valid and binding obligations, enforceable in accordance with their respective terms.
- e. The execution and delivery of this Agreement and all other documents executed, or required or necessary to be executed pursuant thereto and the performance of its obligations hereunder will not:
- i. conflict with its Articles of Incorporation, By-Laws or other constitutive documents, as may be applicable;
 - ii. conflict with, result in the breach of, or constitute an event which would either immediately or with the lapse of time or giving of notice or both, result in a default under, or accelerate the performance required by, the terms of any agreement, document, contract, instrument or commitment to which it is a party or by which it or any of its assets is bound;
 - iii. conflict with or require any written consent or approval under any judgment, order, writ, decree, permit or license to which it is a party or by which any of its assets is bound; or
 - iv. require the written consent or approval of any other party to any agreement, document, contract, instrument or commitment to which it is a party or by which any of its assets is bound.
- f. There are no actions, suits or proceedings existing, pending or, threatened against or directly affecting the **SERVICE PROVIDER** and/or any of its assets before any court, arbitrator or governmental or administrative body or agency that affect the validity or enforceability of this Agreement or that would affect the ability of the **SERVICE PROVIDER** to perform its obligations hereunder.
- g. No event has occurred and is continuing which might materially and adversely affect the carrying out of its obligations under this Agreement.
- h. It is in compliance with all applicable laws and regulations in connection with the delivery of the Project.
- i. Each of the representations and warranties herein shall survive the execution of this Agreement and shall be deemed repeated during the effectivity of this Agreement.



Section 13. Indemnification. The **SERVICE PROVIDER** shall indemnify and save the **CITY** and all its officers, employees, personnel and persons acting as agents or representatives and render them free and harmless from any and all claims, actions, liabilities, losses and suits which may be brought or instituted against them arising out of or resulting from the **SERVICE PROVIDER's** supply, delivery and performance of its obligations under this Agreement.

Section 14. Events of Default of the SERVICE PROVIDER. Any of the following shall constitute an Event of Default under this Agreement:

a. When the **SERVICE PROVIDER** becomes insolvent, or commits or suffers any act of bankruptcy, which term shall include: (i) the filing of a petition, by or against the **SERVICE PROVIDER**, in any bankruptcy, insolvency, administration, suspension of payment, reorganization, winding-up or liquidation proceeding, or any other proceeding analogous in purpose and effect; (ii) the making of an assignment by the **SERVICE PROVIDER** for the benefit of its creditors; (iii) the admission in writing by the **SERVICE PROVIDER** of its inability to pay its debts; (iv) the entry of any order of judgment of any competent court, tribunal or administrative agency or body confirming the bankruptcy or insolvency of the **SERVICE PROVIDER** or approving its reorganization, winding-up or liquidation, or (v) the lawful appointment of a receiver or trustee to take possession of the properties of the **SERVICE PROVIDER**;

b. When the **SERVICE PROVIDER** suspends or discontinues all or a substantial portion of its business operations, whether voluntarily or involuntarily, for a period of at least sixty (60) days;

c. Any material breach by the **SERVICE PROVIDER** of any of its warranty, representation or covenant made under this Agreement.

Section 15. Consequences of Default. Upon occurrence of any Events of Default under this Agreement, the **CITY** may declare the **SERVICE PROVIDER** in default and shall have the right to:

- a. Terminate this Agreement;
- b. Call on the Performance Security to answer for any and all damages of whatever nature suffered by the **CITY** resulting or arising from the **SERVICE PROVIDER's** default; and
- c. Take such other steps or actions against the **SERVICE PROVIDER** for the full protection and enforcement of the **CITY's** rights and interests.

Section 16. Compliance with Laws, Ordinances and Regulations. The **SERVICE PROVIDER** shall comply with any and all laws, ordinances and regulations of the national and local government applicable to or binding upon the parties hereto. For this purpose, any and all pertinent provisions of RA 9184 and its IRR, and other applicable laws and regulations are deemed written and incorporated in this Agreement. In case of conflict between any of the provisions of this Agreement and those of the applicable laws and regulations, the latter shall prevail.

Section 17. Indemnities and Attorney's Fees. Should any of the parties resort to court action in order to enforce their respective rights under this Agreement, the prevailing party or its successors-in-interest shall be entitled to be indemnified by the other party by way of attorney's fees, a reasonable sum equivalent to the actual amount of fees paid or to be paid by the prevailing party.



Section 18. Notification. All notices and communications shall be done in writing and shall be directed as follows:

CITY : **OFFICE OF THE CITY MAYOR**
c/o Bids and Awards Committee Secretariat
2nd Floor Finance Bldg, Quezon City Hall Complex,
Elliptical Road, Diliman, Quezon City

SERVICE PROVIDER : **LAUNCHGARAGE INC.**
Unit I-220, I-222 & I-223 2nd Floor, Industria,
Circulo Verde, Calle Industria, Bagumbayan,
Quezon City

Section 19. Effectivity. This Agreement shall be effective upon execution by the parties hereto.

Section 20. Miscellaneous Provisions.

a. This Agreement, including the documents and/or agreements specifically incorporated herein by reference, constitutes the entire agreement between the parties. This Agreement may be amended and supplemented in writing at any time as decided and agreed upon by mutual consent of the parties.

b. This Agreement and all documents related thereto shall be binding upon and inure to the benefit of the parties herein and/or their respective heirs, agents, representatives, successors-in-interest, and assigns. The **SERVICE PROVIDER** shall not assign its rights and obligations under this Agreement without the written consent of the **CITY**.

c. This Agreement embodies the entire arrangement or agreement of the parties and no undertaking, verbal or otherwise, in relation thereto, shall exist between the parties except as herein expressly set forth.

d. The parties hereby certify that they have read or caused to be read to them all the provisions of the foregoing Agreement, receipt of a signed copy of which is hereby expressly acknowledged by the parties and that they have fully understood the same.

e. The parties hereby represent and warrant that they have the necessary power and corporate authority to execute and deliver this Agreement and perform their obligations as incorporated herein and that such execution, delivery and performance do not and will not contravene any provision of their respective Articles of Incorporation, by-laws, any agreements or instruments to which they are a party or any laws or regulations of any governmental authority.

f. If any provision of this Agreement be declared by any court or other authorized agency of the government to be null and void, the nullity thereof shall not affect the validity of this transaction or any other provisions herein which shall then be considered as valid and binding between the parties.



g. Any and all disputes arising from the implementation of this Agreement shall be submitted to arbitration in the Philippines according to the provisions of RA 876, otherwise known as the "Arbitration Law" and RA 9285, otherwise known as the "Alternative Dispute Resolution Act of 2004"; Provided, that, by mutual agreement, the parties may agree in writing to resort to other alternative modes of dispute resolution.


IN WITNESS WHEREOF the parties have hereunto set their hands to this Agreement on MAR 21 2025, at Quezon City, Philippines.

QUEZON CITY GOVERNMENT

LAUNCHGARAGE INC.


By:

By:


MA. JOSEFINA G. BELMONTE
City Mayor


LLOYD VEN DELL T. CABACUÑGAN
Admin.

SIGNED IN THE PRESENCE OF:


RUBY G. MANANGU
City Accountant

9



ACKNOWLEDGMENT

REPUBLIC OF THE PHILIPPINES

QUEZON CITY

}
}s.s.

BEFORE ME, a Notary Public for and in QUEZON CITY, this MAR 21 2025, personally appeared:

Name	Competent Proof of Identity
HON. MA. JOSEFINA G. BELMONTE, in her capacity as Mayor of the Local Government of Quezon City	DCM - 0081744
LLOYD VEN DELL T. CABACUÑGAN, in his capacity as the Admin. of LAUNCHGARAGE INC.	Driver's License No. D01-16-010470 Expiration Date: 5/29/2026

all known to me and to me known to be the same persons who executed this Agreement, and they acknowledged to me that the same is their free and voluntary act and deed, and the free and voluntary act and deed of the parties which they respectively represent.

I certify that the foregoing Agreement, signed by the parties and their instrumental witnesses, consists of eight (8) pages, including this page on which the acknowledgment is written.

MAR 21 2025

WITNESS MY HAND AND SEAL on the date and place above-written.

Doc. No. 07;
Page No. 04;
Book No. XIV;
Series of 2025



Donato C. Marquiat
DONATO C. MARQUIAT
 Notary Public
 Commission No. NP-030 (Expires December 31, 2025)
 IBP No. 483603, December 15, 2024, QC
 PTR No. 6980466, January 02, 2025, QC
 Attorney's Roll No. 14845
 MCLB Compliance VII No. 0019777
 Issued on May 31, 2022. Valid until April 14, 2025
 Mobile No. +639152654279
 Office Address: No. 2 Marunong St., Brgy. Central, QC



Republic of the Philippines
QUEZON CITY GOVERNMENT



PO Number **GS-2502012**

Purchase Order Date: **MAR 17 2025**

Procuring Unit	: LOCAL ECONOMIC INVESTMENT PROMOTIONS OFFICE	Project Number	: LEIPO-25-EM-0200
Company Name	: LAUNCHGARAGE INC.	Mode of Procurement	: Public Bidding
Address	: Unit I-220 I-222 & I-223 2nd Flr. Industria, Circulo Verde, Calle Industria, Bagumbayan, Quezon City	Resolution No.	: 25-GSPB-037
Business Type	: Corporation Registration #CS201518331	TIN	: 009-129-218-00000
		Contact Number	: 09178537595

Sir/Madam:
Please furnish this office the following articles subject to the terms and conditions contained here:

Place of Delivery : Upon end-user's instruction subject to proper coordination with CGSO
 Delivery Schedule : Upon Issuance of Notice to Proceed until December 31, 2025
 Payment Term : Credit

Stock No.	Item	Unit of Issue	QTY	Unit Cost	Amount
1	<ul style="list-style-type: none"> Go-To-Market Strategies Customer Segmentation External Partnerships Incorporation and Corporate Structure Back-Office Processes Philippine Tech Ecosystem Global Tech Trends Legal, Risk, and Compliance Intellectual Property Employee Retention and Vesting Program Management Logistics Resource Materials and Tools Media Seeding and Marketing Materials (with attached Terms of Reference (TOR) which will form an integral part of this Purchase Order)	Lot	1	2,500,000.00	2,500,000.00

Total Amount : 2,500,000.00

Total Amount In Words (Pesos): Two Million Five Hundred Thousand Pesos and 00/100 Only

Obligation Request : 100-2025-03-01405

Approved Budget for the Contract : 2,500,000.00

Funds Available:

RUBY G. MANANGU
City Accountant



Signature Over Printed Name
Supplier / Date
LLOYD VERA BELL CASALUISA / 21 / 3 / 25

MA. JOSEFINA G. BELMONTE
City Mayor



Republic of the Philippines
QUEZON CITY GOVERNMENT



PO Number **GS-2502012**

Purchase Order Date: **MAR 17 2025**

Procuring Unit : LOCAL ECONOMIC INVESTMENT PROMOTIONS OFFICE	Project Number : LEIPO-25-EM-0200
Company Name : LAUNCHGARAGE INC.	Mode of Procurement : Public Bidding
Address : Unit I-220 I-222 & I-223 2nd Flr. Industria, Circulo Verde, Calle Industria, Bagumbayan, Quezon City	Resolution No. : 25-GSPB-037
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Stock No.	Item	Unit of Issue	QTY	Unit Cost	Amount																						
	<p>PROJECT SCOPE OF WORK</p> <p>The Contractor/Co-Organizer shall be responsible for designing, executing, and managing all phases of the program in the indicated project duration (Sec. VI of the Terms of Reference) – ensuring that it abides by the approved Implementing Rules and Regulations of the program</p> <table border="1"> <thead> <tr> <th colspan="3">STARTUP PROFESSIONAL CATEGORY</th> </tr> <tr> <th>Phase</th> <th>Scope of Work</th> <th>Minimum Activities</th> </tr> </thead> <tbody> <tr> <td rowspan="2">1. Application and Evaluation</td> <td>A. Application Sourcing</td> <td>-Assist in sourcing at least 30 startups</td> </tr> <tr> <td>B. Evaluation and shortlisting of entries</td> <td>-Coordinate with partners in evaluating all entries</td> </tr> <tr> <td rowspan="5">2. Business Development</td> <td>A. Mentorship Management</td> <td>-Accommodate a minimum of 2 startups -Manage and coordinate the flow of mentorship -Integrate participation of partners</td> </tr> <tr> <td>B. Mentorship and Coaches</td> <td>-Provide and onboard a minimum of 3 coaches and mentors</td> </tr> <tr> <td>C. Mentorship Topics</td> <td>- Provide in-depth mentorship coverage including, but not limited to topics listed under the topic coverage section below</td> </tr> <tr> <td>D. Venue & Resource Materials</td> <td>-Provide a venue for hosting mentorship and mini-events -Provide resource materials to supplement mentorship</td> </tr> <tr> <td>E. Demo Day & Awarding</td> <td>-Prepare and execute a pitch day event</td> </tr> </tbody> </table>	STARTUP PROFESSIONAL CATEGORY			Phase	Scope of Work	Minimum Activities	1. Application and Evaluation	A. Application Sourcing	-Assist in sourcing at least 30 startups	B. Evaluation and shortlisting of entries	-Coordinate with partners in evaluating all entries	2. Business Development	A. Mentorship Management	-Accommodate a minimum of 2 startups -Manage and coordinate the flow of mentorship -Integrate participation of partners	B. Mentorship and Coaches	-Provide and onboard a minimum of 3 coaches and mentors	C. Mentorship Topics	- Provide in-depth mentorship coverage including, but not limited to topics listed under the topic coverage section below	D. Venue & Resource Materials	-Provide a venue for hosting mentorship and mini-events -Provide resource materials to supplement mentorship	E. Demo Day & Awarding	-Prepare and execute a pitch day event				
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Obligation Request : 100 - 2025 - 03 - DAC5
Approved Budget for the Contract : 2,500,000.00
Funds Available:

WENDY VERA BELL (ARACUNO BAN)
Signature Over Printed Name
Supplier / Date 21/03/2025

RUBY G. MANANGU
RUBY G. MANANGU
City Accountant



Procuring Unit : LOCAL ECONOMIC INVESTMENT PROMOTIONS OFFICE	Project Number : LEIPO-25-EM-0200
Company Name : LAUNCHGARAGE INC.	Mode of Procurement : Public Bidding
Address : Unit I-220 I-222 & I-223 2nd Flr. Industria, Circulo Verde, Calle Industria, Bagumbayan, Quezon City	Resolution No. : 25-GSPB-037
Business Type : Corporation Registration #CS201518331	TIN : 009-129-218-00000
	Contact Number : 09178537595

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Stock No.	Item	Unit of Issue	QTY	Unit Cost	Amount																					
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All tasks and activities for the completion of the scope of work must be coordinated closely with the concerned departments and offices of the Quezon City Government. Any revisions and improvements to be made during the actual implementation must be properly																										

Obligation Request : 100- 2025- 03- 01405
 Approved Budget for the Contract : 2,500,000.00
 Funds Available:

Signature Over Printed Name
 Supplier / Date 21/03/2025

RUBY G. MANANGU
 City Accountant



Republic of the Philippines
QUEZON CITY GOVERNMENT



PO Number **GS-2502012**

Purchase Order Date: **MAR 17 2025**

Procuring Unit : LOCAL ECONOMIC INVESTMENT PROMOTIONS OFFICE	Project Number : LEIPO-25-EM-0200
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	<p>coordinated and approved by the Local Economic Investment and Promotions Office (LEIPO). Modifications and enhancements to the program that may need to be undertaken during the implementation must be undertaken at no additional cost to the city.</p> <p>Topic Coverage (in accordance with the needs of the StartUp depending on the assessment) may include the following, but not limited to:</p> <ul style="list-style-type: none"> • Startup Fundamentals • Pitch Deck 101 • Lean Startup Canvas • Product Development and Roadmap • Value Proposition • Market Analysis • Competitive Landscape • Operational Framework & Execution • Unit Economics • Relevant Startup Metrics • Investment, Fundraising, and Financing Options • Startup Valuation • Capitalization Table • Startup Term Sheet • Accounting • Online Marketing Strategy Planning • Founders Backgrounds and Competency Building • HR & People Management • Technology Stack Consultations • Product Market Fit 				

Obligation Request : **100-2025-03-01405**

Approved Budget for the Contract : **2,500,000.00**

Funds Available:

LLOYD VEN DELL CAPUNANGAN
 Signature Over Printed Name
 Supplier / Date **2/10/2025**

RUBY G. MANANGU
 City Accountant